Google Cloud and MongoDB Expand Partnership With New Multi-Year Agreement To Help Customers Accelerate Application Modernization

Technical enablement and joint programs make MongoDB Atlas easier to deploy through Google Cloud Marketplace

New York and Sunnyvale, California — February 25, 2021 —MongoDB, Inc. (NASDAQ: MDB), a leading, modern general purpose database platform, and Google Cloud, today announced an expanded five-year partnership that will extend their existing go-to-market relationship and provide a deeper integration of Google Cloud products with MongoDB's global cloud database, MongoDB Atlas. As a fully-managed service directly integrated with the Google Cloud Console and Marketplace, MongoDB Atlas gives joint customers integrated billing and support. Customers get a single bill for all Google Cloud services as well as MongoDB Atlas, and can use their Google Cloud spending commitments toward Atlas. The service is now available as a "pay as you go" offering on the Google Cloud Marketplace.

WIth this expanded partnership, MongoDB is enabling developers to integrate Atlas with Google Cloud products, including Pub/Sub, BigQuery, Dataproc, Dataflow, Cloud Run, App Engine, Cloud Functions, Google Kubernetes Engine (GKE), and Tensorflow. Additionally, Google Cloud's mainframe modernization solutions now support MongoDB Atlas and help customers convert legacy COBOL code on mainframes into modern Java-based applications built on MongoDB. Together, G4 and MongoDB Atlas accelerate the modernization and migration process for organizations moving their business-critical workloads to the cloud.

"Google Cloud and MongoDB have a long-standing, open, and transparent partnership, focused on driving customer success across multiple industries with MongoDB Atlas on Google Cloud. Year over year, we've seen a tremendous increase in joint customer engagements and adoption," said Alan Chhabra, Senior Vice President of Worldwide Partners, MongoDB. "Our sales collaboration is gathering serious momentum and an acceleration of product integration as well as the strong product-market fit of MongoDB Atlas is a big reason why."

"We are delighted to expand our partnership with MongoDB to deliver Atlas at global scale on Google Cloud and help businesses leverage data in their digital transformations," said Kevin Ichhpurani, Corporate Vice President, Global Ecosystem at Google Cloud. "This announcement builds on our shared commitment to helping businesses build a foundation for data-driven transformation. We are excited to build on significant customer successes with MongoDB on Google Cloud."

"By working with MongoDB and Google Cloud we are creating excellent customer experiences. Our company's mission of creating better financial outcomes for people is reflected all the way down to the way data is stored in MongoDB," said Trevor Marshall, CTO, Current. "It is uncommon, especially in financial services, for the data model to support the business so directly."

MongoDB Atlas is currently available on all 24 Google Cloud regions.

Further Resources:

- Get started today with MongoDB Atlas on Google Cloud free tier

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About Google Cloud

Google Cloud provides organizations with leading infrastructure, platform capabilities and industry solutions. We deliver enterprise-grade cloud solutions that leverage Google's cutting-edge technology to help companies operate more efficiently and adapt to changing needs, giving customers a foundation for the future. Customers in more than 150 countries turn to Google Cloud as their trusted partner to solve their most critical business problems.

About MongoDB

MongoDB is the leading modern, general purpose database platform, designed to unleash the power of software and data for developers and the applications they build. Headquartered in New York, MongoDB has more than 22,600 customers in over 100 countries. The MongoDB database platform has been downloaded over 130 million times and there have been more than one million MongoDB University registrations.

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