

Telkom Indonesia and Google Cloud Enter Strategic Collaboration to Advance Indonesia's Digital Transformation Agenda

Multi-year agreement sets the stage for Telkom Indonesia to strengthen its position as a digitalization agent that is benefiting multiple aspects of the economy and society

Bali, Indonesia, Nov. 14, 2022 – At the [B20 Summit](#), [PT Telkom Indonesia \(Persero\) Tbk](#) (Telkom) and [Google Cloud](#) have entered into a multi-year strategic collaboration to realize Telkom's vision of becoming a leading digital telco that empowers local businesses and communities.

By combining core competencies with Google Cloud and tapping additional capabilities across [Android](#), [Google Ads](#), and [Grow with Google](#), Telkom aims to play an integral role in advancing the government's [Indonesia Digital 2024 roadmap](#) and helping organizations to seize inclusive growth opportunities in a digital economy that is [set to be worth US\\$130 billion by 2025](#).

"At Telkom, we have a responsibility to build sustainable, intelligent digital infrastructure and platforms that are accessible to all and contribute to nation building – while facilitating digitalization across industries," said Muhamad Fajrin Rasyid, Director, Digital Business, Telkom Indonesia. "We're collaborating with strategic partners to help us fulfill this national mandate. Google was chosen for its rich experience in building trusted platforms and ecosystems worldwide. Our partnership – which will leverage both organizations' key advantages – will amplify our ability to create a leading digital ecosystem with the right talent and solutions to deliver value to society, and establish Indonesia as one of the world's most competitive economies."

"It's imperative that we invest in digital capabilities to reinforce our goal of recovering together and recovering stronger from the impact of the global pandemic, and create an inclusive and sustainable foundation for growth," said Megawaty Khie, Country Director, Indonesia, Google Cloud. "Together with Telkom, we aim to nurture a skilled talent pool that is proficient in using cloud and connectivity technologies to create best-in-class solutions. These will be the digital enablers for transforming every industry, whether it's to deliver citizen-centric public services and equitable health systems, or drive financial inclusion and manufacturing production efficiency."

The collaboration covers four strategic imperatives:

Accelerating digital transformation across industries: Google Cloud and [Telkomsigma](#), Telkom's ICT managed services arm, will partner to accelerate digitalization in high priority sectors under the Indonesia Digital 2024 roadmap. Telkomsigma will undertake the implementation of jointly developed infrastructure modernization, application modernization, data analytics, and productivity and collaboration solutions to help address specific challenges faced by enterprises and communities.

Bridging the national digital talent gap: Telkom and Google Cloud will establish a Cloud Center of Excellence (CCoE) consisting of cloud architecture, edge computing, data management, and application modernization specialists. By facilitating internal upskilling and certification programs with the [curriculum](#) that Google uses to train its technical specialists across the world, the CCoE will imbue an agile culture across Telkom's subsidiaries and business units. To address Indonesia's [intensifying need](#) for advanced digital skills, the CCoE will partner with [Telkom CorpU-ITDRI](#) (Indonesia Telecommunications and Digital Research Institute) – a hub for developing digital talent and strengthening organizations' ability to produce high impact innovations – to offer flexible training programs with [Google Career Certificate](#) scholarships. These programs allow Indonesians to acquire job-ready skills and pursue careers in data analytics, IT support, project management, and user experience (UX) design. Additionally, Telkom plans to provide mentorship and employment opportunities to graduates from Google's [Bangkit](#) program, which is supported by Indonesia's Ministry of Education and Culture and equips undergraduates with training in machine learning (ML), cloud computing, and mobile development, along with soft skills to help them secure jobs in in-demand fields and build careers after they graduate.

Empowering Indonesian startups to build and scale globally: Indonesia is [home to more than 2,400 startups](#), making its startup ecosystem the sixth largest in the world. To help more early-stage startups in Indonesia build and scale their innovative businesses, Telkom's venture capital subsidiaries will work with the [Google for Startups Cloud Program](#) to help connect funded startups with greater technical, business, and financial support. Through the Google for Startups Cloud Program, eligible startups can receive up to US\$200,000 of Google Cloud and [Firebase](#) credits for up to two years. Startups in the program can also receive access to Google Cloud engineers and technical specialists across Google, and be invited to various workshops and events.

Delivering intelligent infrastructure and high-quality digital services:The CCoE will integrate Google Cloud's scalable, secure, and carbon neutral cloud infrastructure, and advanced analytics and artificial intelligence (AI) tools with Telkom's extensive network and connectivity infrastructure to enhance the delivery of high-quality digital services to local consumers in metro and non-metro areas, as well as the enterprise market segment. Google Cloud intends to explore potential opportunities to use Telkom infrastructure, while Telkom will also explore innovation initiatives with Google's Android team, in view of developing joint offerings to enrich the customer experience.

About Telkom Indonesia

Telkom Indonesia is a state-owned digital telecommunications company that focuses on three business domains: Digital Connectivity, including fiber to the x (FTTx), 5G, software-defined networking (SDN) / network functions virtualization (NFV) / satellites; Digital Platform, including data centers, cloud, the internet of things (IoT), big data / AI, cybersecurity; and Digital Services for consumers, enterprises, and its wholesale business. Telkom Indonesia strives to strengthen its leadership position in digital connectivity, develop digital talent to accelerate the growth of digital platforms, foster innovation in digital services, and deliver greater value to businesses through its portfolio optimization efforts and agile implementation capabilities. Telkom was recently recognized as one of [Forbes' World's Best Employers 2022 \(ranked 153\)](#) – the only Indonesian company that has made it to this list.

About Google Cloud

Google Cloud accelerates every organization's ability to digitally transform its business. We deliver enterprise-grade solutions that leverage Google's cutting-edge technology – all on the cleanest cloud in the industry. Customers in more than 200 countries and territories turn to Google Cloud as their trusted partner to enable growth and solve their most critical business problems.

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